RASHTRIYA ISPAT NIGAM LIMITED
VISAKHAPATNAM STEEL PLANT
MARKETING DEPARTMENT ï BYPRODUCTS SECTION
ROOM NO:58 , óDô BLOCK, PROJECT OFFICE
VISAKHAPATNAM - 530 031
TEL: **0891 2518030** FAX: **0891 2518474**

TENDER NOTICE Ref.No : VSP/MKTG/BP/14-15/06 DT. 26. 11.2014

Sub: Notice inviting open tender for sale of Coke Dust (Bunker) - reg

1. Sealed tenders are invited for the following item for sale on ñAs is where isò and ñNo complaintò basis from Visakhapatnam steel Plant on ex-works basis. The tender will be received up to **3.00 PM** on **24/12/2014.**

Location	Product	Approx. Qty (Mt)	Qty (Mt) to be quoted
COKE OVENS	**COKE DUST (BUNKER)**	**7500 MT**	**7500 MT**

2. Tender document(s) with detailed Terms and Conditions of sale and description of material can be obtained from Marketing By-products Section at free of cost on all working days till **23/12/2014** up to **5.00** pm. The documents along with terms and conditions can also be down loaded from our website. The filled in tender documents shall be accepted at Marketing Department, By-products Section, Room No-58 ñDò Block, Project Office, Visakhapatnam Steel Plant, and Visakhapatnam 530031.

3. EMD shall be submitted as detailed below in the manner prescribed in the terms and conditions. Tenders without EMD will be summarily rejected.

Qty quoted	EMD to be submitted (Rs.)
7500MT	750000

4. All tenders shall be submitted in sealed covers in two bid format**. Part-A** consisting of EMD, signed NIT Terms and Conditions (Annexure-C), Special Terms and Conditions (Annexure-D) & Declaration (Annexure-B). **Part-B** consisting of Price Bid (Annexure-A). For further details please refer to clause no 4.0 of General Terms and Conditions.

5. The offers shall be kept valid for a period of **1(One) month** from the date of tender opening **(Price Bid).**

6. The material can be inspected on all working days, except Sundays and holidays between 10.00 AM to 5.00 PM with prior permission.

7. Tenders received in the tender box at the address mentioned at point No.2 above, will be opened in the presence of tenderers who are present on the date and time.

Tender Receipt : **Date: 24/12/2014 Time 3.00 PM**
Tender opening (EMD bid) : **Date: 24/12/2014 Time 3.30 PM**
Tender opening (Price bid) : **Date: 27/12/2014 Time 3.30 PM**

8. Duration of completion of lifting is 90 days from the date of issue of Letter of Acceptance.

9. The quantity shall be awarded to H-1 bidder at approved H-1 price.

10. Successful tenderers shall deposit the amount towards penalties and Security Deposit as per NIT within 7 days from the date of issue of Letter of Acceptance (LOA).

11. Offers shall be given fortnightly for the Prorata fortnightly quantity with payment validity of 7 working days from the date of Offer. Additional quantity can be offered on the request of the tenderer subject to availability at the discretion of RINL.

12. Customer has to place sufficient no. of vehicles on daily basis for uniform lifting of the material.

13. Customer has to lift 80% of fortnightly pro-rata quantity every fortnight, 85% of monthly pro-rata quantity every month and 90% of the total contracted quantity in the contract period. The fulfillment criteria, deposit amount and penalties as applicable are detailed as below.

Sl N	Fulfilment Criteria	Penalty	Deposit
1	Customer has to lift Minimum 80 % of fortnightly pro-rata quantity every fortnight.	Penalty @ Rs 100/-pmt shall be charged for the unfulfilled quantity wrt 80 % of fortnightly offered quantity	Deposit amount @ 100/-pmt for the total awarded quantity shall be deposited by customer towards penalties.
2	Customer has to lift Minimum 85 % of monthly pro-rata quantity every month	Penalty @ Rs 100/-pmt shall be charged for the unfulfilled quantity wrt 85 % of monthly offered quantity	
3	Customer has to lift Minimum 90 % of the contract quantity during the contract period. Incase the total offered qty is less than the contract qty, the customer has to lift Minimum 90 % of the offered qty.	Total SD shall be forfeited, in case customer fails to lift (Min 90 % of contract quantity within the contract period) **OR** (Min 90% of the total offered qty if the offered qty is less than the contract qty)	SD amount @ Rs 250/- pmt for the contract quantity

14. All the tenderers are specifically advised to go through the ñSpecial Terms and Conditionsò enclosed at ñAnnexure-D ñbefore submitting their bids. Any conditional offers are liable for rejection.

15. RINL VSP reserves the right to reject any or all the offers without assigning any reason whatsoever.

16. RINL-VSP reserves the right to foreclose the contract in the interest of the Company at any point of time during the contract period with a notice period of 1 week to the customers. In that case the SD after adjusting the penalties and other dues, if any, shall be returned to the customer.

17. RINL is free to sell the un-tied quantities through any mode as deemed fit in the interest of the Company.

SR.BRANCH MANAGER

Annexure-A

QUOTATION FOR COKE DUST (BUNKER)
(WRITTEN/TYPED ON ISSUED TENDER DOCUMENT OR ON TENDERõS LETTER HEAD)
(EMD IN A SEPARATE COVER)

SUB: *Quotation against Tender Notice Ref.No:* ***VSP/MKTG/BP/14-15/06 Dt. 26 .11.2014***.

FROM

TO
Rashtriya Ispat Nigam Limited
Visakhapatnam Steel Plant
Marketing Department
By-Products Section
Visakhapatnam 530 031

We quote our best rates as below:

Tender Notice Ref.No: *:* ***VSP/MKTG/BP/14-15/06 Dt 26 .11.2014***.

Item Description	Unit MT	Quoted Qty	Basic Rate* Quoted	Total value (3x4)	EMD Amount
(1)	(2)	(3)	(4)	(5)	(6)
Coke Dust (Bunker)	MT				

(* Basic Rate quoted in words):

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1. *The rates quoted above are excluding Excise Duty, Sales tax, Octroi and other statutory levies applicable at the time of delivery, which will be paid as per clause 10.1 and 10.2 of the terms and conditions. Further, the Excise Duty as mentioned in the taxes and duties clause in the terms and conditions will be paid along with the taxes and other statutory levies in addition to the basic rates quoted above.
2. The EMD of Rsé **……..** is submitted in a separate envelope vide DD/Pay Order/Bankers Cheque Noé é é é .. Dté é é é é drawn on é é é é .. Payable at **Visakhapatnam**. (The DD should bear the purchasers name/ company name on the face of the instrument.)
3. Loading of material into trucks will be done by VSP.
4. Validity of this offer is **1 (One) month** from the date of tender opening (Price Bid).
5. I/We abide by the terms and conditions of VSP tender sales.

NOTE: Declaration form is enclosed.

Place: Signature of the Tenderer
Date: Seal of the Tenderer

Note to the tenderers:

1) Customer has to quote for the total quantity of 7500 MT
2) The amount of EMD to be paid is as detailed below.

Qty quoted	EMD to be submitted(Rs.)
7500 MT	750000

Annexure-B

D E C L A R A T I O N

(*TO BE TYPED ON THE TENDERER'S LETTER HEAD*)

SUB: *Declaration against Tender Notice Ref.No: : **VSP/MKTG/BP/14-15/06 Dt 26.11.2014*** for Coke Dust (Bunker).

I/We have gone through the Terms and conditions of Sale by Tender and abide by the same. I/We hereby declare that I/We visited and inspected the sample material at VSPôs premises and satisfied myself/ourselves before submitting this tender about the condition, quality and specifications of the materials and have accordingly quoted.

Place : Signature of the Tenderer

Date: Seal of the Tenderer

Annexure-C

RASHTRIYA ISPAT NIGAM LIMITED
VISAKHAPATNAM STEEL PLANT

GENERAL TERMS AND CONDITIONS

Tender Notice: Ref.No: ***VSP/MKTG/BP/14-15/06 Dt.26 .11.2014***

1.0 PREAMBLE:

Sale of material through tender from ex-plant will be governed by the tender conditions herein contained.

Materials will be sold on ñAs is where isò and ñNo complaintò basis. No test certificate will be issued for the same.

The quantity indicated in the tender notice is only indicative and may vary **depending on the availability of material as specified in Special Terms & Conditions**. No claim on this account will be entertained.

2.0 INSTRUCTIONS TO THE TENDERER:

2.1 Tenders will be submitted in a sealed cover mentioning the relevant information like the name of the tenderer, tenderer no. lot no and tender opening date/time etc., on the cover in bold letters.

2.2 Tenders will be submitted in tender document issued by VSP wherever required or on the letterheads of the tenderers where no tender document is specified.

2.3 The tenderer should quote for the total quantity as specified in the notice inviting tender. The quantities indicated in the tender documents are only indicative and may vary **depending on the availability of material as specified in Special Terms & Conditions**. No claim on this account will be entertained. In case the tenderer quotes for a quantity less than the total quantity of 7500MT specified in the Notice Inviting Tender, VSP, at its discretion, may reject any Tender quoted for the quantity below the 7500MT.

2.4 Tenderers will quote the rates in figures and also in words and corrections, if any, will be initialed. In case of any discrepancy in words and figures, the rate quoted in words will govern and will be treated as final.

2.5 In case of discrepancy in the value with reference to the unit rate & the quantity vis-à-vis the total amount column, the unit rate quoted will be taken as final.

2.6 If due to any reason the tender opening is postponed to any other date, the details will be displayed on the Notice Board of the Company where Tenders are accepted and also the same will be intimated by post to all those parties who have purchased the Tender Document.

2.7 The Tender Opening will normally be done after closing time of the Tender in the presence of the Tenderers who are present unless due to unforeseen/unavoidable circumstances, the opening of Tenders is postponed. If the date of opening of the Tender is postponed due to any reason like Tender opening day happens to be a Holiday or due to any extraneous reasons Tenders cannot be opened, the Tenders will be opened on the next working day at the same hours. The slit for dropping of the documents will be sealed immediately after the time specified for receipt of tenders in Notice Inviting Tender. No late Tenders will be accepted. Tenders will be opened in the

presence of any Tenderers who choose to be present for witnessing the Tender opening and no intimation in this regard will be sent to the Tenderers individually.

2.8 Tenders will be accepted only at the address mentioned in the Notice Inviting Tender.

2.9 Before submission of Tenders, the Tenderers may inspect the sample materials in terms of their condition, quality, quantity etc. No Complaint/Claim on this account will be entertained after submission of Tender.

2.10 Tenderers have to keep their prices valid as stipulated in Tender Document. Tenders received with validity period lesser than the stipulated time are liable for rejection.

2.11 Incomplete Tender or Tenders submitted with qualifying condition or with conditions at variance when compared to Terms and Conditions of Tender are liable for rejection.

2.12 Tenderer sending their tenders by Mail/Courier will do so solely at their own risk and VSP will not be responsible for any loss in transit or postal delay.

2.13 The tenderer should sign all the pages of the tender document as a token of acceptance and submit along with Price Bid.

3.0 E M D:

3.1 Amount of Earnest Money Deposit (EMD): EMD is required to be submitted as detailed below along with the Tender. No interest shall be payable on such EMD amount and on security deposit for the successful Tenderer.

Qty quoted	EMD to be submitted(Rs.)
7500 MT	750000

3.2 Remittance of EMD will be only by Demand Draft / Bankerôs Cheques / Pay Orders in favor of ñRASHTRIYA ISPAT NIGAM LTDò A/c (Tenderers name) payable at **Visakhapatnam**. Instruments of Co-operative Banks are not accepted.

3.3 All sales by Tender will be only against Tenders received with EMD specified in the Tender Notice. Tender quoted without EMD or submitted less than the specified EMD is liable for rejection.

4.0 SUBMISSION OF TENDER DOCUMENT

4.1 Tender will be submitted in Tender document issued by VSP wherever required or on the letterheads of the Tenderers where no Tender Document is specified.

4.2 Tender documents duly filled in & signed and put in a sealed cover mentioning the Tender Number on top of closed cover will be received in the Tender Box.

4.3 Price Bid shall be submitted in a separate sealed envelope super scribing **"Price Bid".**

4.4 EMD, Tender documents and other relevant enclosures as per NIT shall be put in another sealed envelope super scribing **" EMD Bid "**

4.5 Both the envelopes one for EMD and other for Price Bid will be kept in an outer envelope and submitted in a sealed condition super scribing, the Tender Notice No./ Dt. of Tender opening / Time.

4.6 The tenderers are required to submit such sealed envelopes in the ñTENDER BOXò kept at the designated place as mentioned in the ñNotice Inviting Tenderò

5.0 EMD /SD/ REFUND / FORFEITURE:

5.1 In respect of the successful tenderer, the Tenderer is required to submit Deposit towards penalties and also Security Deposit as indicated in NIT towards faithful and satisfactory performance of the contract by way of DD/Pay Order/Bankers Cheque/ RTGS/BG. In respect of unsuccessful tenderers, the EMD will be returned after finalization of Tender. EMD of the successful bidders can be adjusted towards SD/deposit towards penalties.

5.2 The EMD submitted along with tender will be refunded to the successful Tenderer provided he submits SD in the form of DD/Pay Order/Bankers Cheque/RTGS/BG as per the format given by VSP. In such a case the BG shall be valid for the period of the contract with a further claim period of 3 months.

5.3 In case the tenderer withdraws his offer before expiry of the validity or does not execute the contract as per the acceptance given by RINL, the EMD / SD as the case may be will be forfeited.

6.0 ISSUE OF ACCEPTANCE OF OFFER LETTER/CONCLUSION OF CONTRACT:

6.1 RINL, VSP shall issue Letter of Acceptance (LOA) to the successful tenderers which shall be the conclusion of contract.

6.2 Such Letter of Acceptance (LOA) shall be issued based on final rates quoted by the successful tenderer and accepted by VSP with the terms and conditions finally approved by VSP.

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7.0 FINANCIAL ARRANGEMENT:

7.1 The successful tenderer should pay the value of the material including taxes and duties etc by RTGS/DD/Pay order/ Bankerôs Cheque drawn in favour of Rashtriya Ispat Nigam Limited, Payable at Visakhapatnam as mentioned in the Offer letter issued on fortnightly basis along with the C/D form or any other Sales Tax Form as required. Otherwise full tax will be collected. The amount so collected will be adjusted against the invoices for the actual quantity delivered. The balance surplus deposits/advance will be refunded to the successful bidder after completion of the contract.

7.2 The successful tenderer has to pay the full amount indicated in the Offer Letter within 7 working days from the date of Offer Letter.

7.3 The tenderer has to pay full amount as per the Offer Letter within the Offer validity for enabling VSP to issue Delivery Order for the lot quantity. Deliver Order for part quantity can be issued based on the availability of material.

8.0 DELIVERY OF MATERIAL:

8.1 Material will be delivered Ex-Plant, Visakhapatnam by road. Loading shall be done by RINL /VSP at free of cost.

8.2 The tenderer will not be allowed to pick or choose any other material. If any material other than subject tender material is found in the vehicle at time of the loading or weighment, suitable action will be taken as per the VSP rules and regulations and also considered the same as breach of contract under the tender.

8.3 The sale is on Ex-Plant basis. The risk and property of the material will pass on to the tenderer immediately after loading the materials into the **vehicles.**

8.5 Weight as per weighbridge of VSP will be final **for all accounting purposes** & no dispute will be entertained after the material leaves VSP premises.

8.6 If the tenderer intends to take the deliveries through his representative, he must authorize his representative by a letter of authorization giving name and details of such representative. The letter of authorization will be with the signature of the representative duly attested by the tenderer, who signed on the tender documents.

9.0 DELIVERY SCHEDULE / EXTENSION:

9.1 The tenderer should lift the entire quantity of the lot quoted and accepted by the company within the delivery time indicated in the tender notice/special terms & conditions of the tender.

9.2 The successful tenderer shall deposit the value of the lot accepted within 7 working days from the date of Letter of Acceptance (LOA) or issue of offer letter (for notional lots) by VSP. Failure to submit the payment within the prescribed time limit, or failure to lift the quantities within the delivery period as indicated in the offer or communicated otherwise, shall be considered as breach of contract and the company shall forfeit the EMD / SD submitted by the successful tenderer. Any losses due to such breach of contract on the part of the tenderer will also be recovered from any other amounts due to the bidder either under this tender or any other tender or contract.

10.0 TAXES & DUTIES:

10.1 The ED shall be charged as indicated in the Tender Notice. Cenvatable documents will be issued for the ED charged. ED & Cess on Coke dust at present is 6.18 %

10.2 For the sales from Ex-Plant, Sales Tax, Octroi and other statutory levies etc. will be charged extra.

10.3 If the tenderer claims any sales tax exemption/concession under any form issued by any department other than sales tax authorities, the tenderer shall pay the difference between full applicable rate of tax and rate chargeable as per the concession form eligible as deposit. This deposit will be refunded after completion of Sales Tax assessment of the company.

10.4 In case of inter-state sales, where the buyer intends to avail concessional rate of sales tax against Form- **'C',** the following documents shall be submitted along with Form **'C** œevidencing that the goods have been moved from the state/U.T in which the branch is situated to other states.

i) The consignee copy of RR/LR showing RINL as the consignor, and
ii) If goods are moved by Road, the copy of the way bill/ ED. Invoice endorsed by the exit check post of the commercial taxes Department of the state/U.T in which branch is situated.
iii) In case of CST sales, tenderer shall deposit **4.25%** of the material value with VSP till submission of C-form.

11.0 REFUND OF SD/ DELIVERY ORDER BALANCE / CLOSURE OF LOT:

11.1 The SD and balance refundable amount shall be released only after the lifting of the entire lot quantity (- 10%). In case of materials delivered from notional lots, the SD and balance refundable amount shall be released based on the certification of the Sr.BM/BM.

12.0 GENERAL:

12.1 In case payments are not made or material not lifted after making part/full payment as per the conditions of the tender, the Company will have the full right to dispose of the material of any manner as it deemed fit. The Tenderer will have no claim on such materials. In such case the SD shall be forfeited. For any losses on account of such failure by the tenderer, RINL shall have the right to recover the losses apart from other rights available to RINL under the law. Decision of VSP will be final and binding in this regard. The Tenderer is not liable for any gain on account of such acts of VSP.

12.2 If the fulfillment of the contract be rendered impossible by any Executive or Legislative Act done by or on behalf of the Govt., the contract or any un-fulfillment part thereof will be cancelled.

12.3 The Company at its entire discretion may terminate the contract without any notice to the tenderer in case there is any malafide intention noticed during lifting of materials from VSP. In the event of such termination of contract the SD will be forfeited.

12.4 Tenderer will not be entitled to claim any compensation of whatsoever nature if termination / cancellation is imposed by VSP for any reason.

12.5 Any damage caused to VSPós property or its contractorôs personnel within VSPós premises by the tenderer during the operation of the contract will be to the Tendererôs account and charges towards such damages are recoverable from the Tenderer.

12.6 All disputes of differences except where a decision is provided or where it is declared to be final it will be called excepted matters whatsoever arising between the parties out of or relating to the construction, manning and operation or effect of this contract or breach thereof will be settled by arbitration in accordance with the rules of arbitration of the Indian Council of Arbitration and award made in pursuance thereof will be binding on the parties.

12.7 All suits or proceedings relating to any dispute or any claim arising out of or in the course of performance of the contract will be filed only in the appropriate court at Visakhapatnam.

12.8 In case of any conflict between the above clauses and the Special Terms and Conditions, the Special Terms and Conditions clauses prevail over these clauses.

Annexure-D

SPECIAL TERMS & CONDITIONS

1) Excise Duty & Cess applicable on Coke Dust at present is **6.18 %.** However the duties & Taxes prevailing at the time of delivery shall be applicable.
2) In case of interstate sales CST shall be charged @ 2% against submission of 'C' Form. The bidder shall submit advance 'C' Form along with payment. In case of non-submission of 'C' Form, an additional amount equivalent to 4.25% of material value (Basic + ED) shall be deposited along with the payment.
3) The quantities indicated in the tender documents are only indicative and material shall be offered depending on the availability of the material as projected by works dept. Offers shall be given fortnightly for the Pro-rata fortnightly quantity with payment validity of 7 working days from the date of Offer. Additional quantity can be offered on the request of the Tenderer subject to availability at the discretion of RINL
4) Material shall be delivered Ex-Plant and the successful bidder has to arrange his own vehicles on prior appointment from Works Department.
5) The material collection and loading shall be between 9 AM to 5 PM only and any relaxation of time will be allowed on specific occasions with the permission of Engineer-in-charge entirely at his discretion without any liability to VSP.
6) Customer has to place sufficient number of vehicles on daily basis as per their pro rata offer quantity. VSP shall not be responsible for any short-fall in lifting of the quantity.
7) Customer has to lift minimum 80% of the fortnightly prorata offer quantity of Coke Dust (Bunker) given on fortnightly basis failing which penalty @ Rs 100/- pmt shall be charged on the unfulfilled quantity ie {(80% of the fortnightly offer quantity- actual lifted quantity)}X Rs 100/-pmt.
   (Illustration for fortnightly penalties: Against the total awarded quantity of 7500MT for customer-A, the fortnightly offer quantity shall be 7500/6 = 1250 MT. In case customer lifts 900 MT in the fortnight, then penalty amount is calculated as (1250x80%-900)X100 = Rs 10000/-).
8) Customer has to lift minimum 85% of the monthly prorata offer quantity of Coke Dust (Bunker) given on monthly basis failing which penalty @ Rs 100/- pmt shall be charged on the unfulfilled quantity ie {(85% of the monthly offer quantity- actual lifted quantity)}X Rs 100/-pmt
   (Illustration for monthly penalties: Against the total awarded quantity of 7500MT for customer-A, the monthly offer quantity shall be 7500/3 = 2500 MT. In case customer lifts 1800 Mt in the month, then penalty amount is calculated as (2500x85%-1800)X100 = Rs 32500/-).
9) Customer shall deposit an amount @ Rs 100/- pmt for the total awarded quantity (eg : For the total awarded quantity of 7500 MT, the customer has to deposit Rs 7,50,000/- ie Rs 100/- pmt X 7500 MT) towards penalties. Such deposit shall carry no interest. The deposit will be returned after adjusting penalties if any.
10) Customer has to lift (minimum 90% of the contract quantity within the contract period) OR (Min 90% of the total offered qty if the offered qty is less than the contract qty) during the contract period failing which SD shall be forfeited. The successful tenderer shall deposit an amount @ Rs 250/- pmt for the total awarded quantity (eg : For the total awarded quantity of 7500MT, the customer has to deposit Rs 18,75,000/- ie Rs 250/-pmt X 7500MT) towards satisfactory performance. Such deposit shall carry no interest. The deposit will be returned on successful completion of the contract.
11) Loading of material in to the customer vehicles is to be carried out in such a way that there will not be any spillage of material during loading and transportation. Also there should not be coke spreading in the environment around loading point, roads etc.
12) The weight recorded at our VSP weigh bridge is final for all accounting purposes.
13) The successful bidder is advised to depute their supervisor/representative at work place for ensuring lifting of materials properly and to ensure vehicles are properly covered to avoid spillage en route.
14) The bidders, their representatives/transporters shall strictly adhere to our safety norms.
15) All other procedures shall be as per General Terms & Conditions.
16) In case of any conflict in the interpretation of above clauses vis-à-vis the general Terms & Conditions the terms of the Special Terms & Conditions shall be final.

R A S H T R I Y A I S P A T N I G A M L I M I T E D
V I S A K H A P T N A M S T E E L P L A N T
M A R K E T I N G D E P A R T M E N T
BY- P R O D U C T S S E C T I O N
ROOM NO 58 ñDò B L O C K, P R O J E C T O F F I C E
V I S A K H A P T N A M

N O T I C E I N V I T I N G T E N D E R (NIT)

SEALED TENDERS ARE INVITED BY RINL, FOR SALE OF COKE DUST (BUNKER)

TENDER NOTICE NO	PRODUCT	APPROX.QUANTITY FOR SALE (MT)	QTY TO BE QUOTED (MT)
VSP/MKTG/BP/14-15/06 Dt. 26 .11.2014	COKE DUST (BUNKER)	7500 MT	7500 MT

Cost of tender documents: : Nil

Last date and time issue of tender documents: 23/12/2014 Time 5:00 PM

Tender Receipt	Date	24/12/2014	Time	3.00 PM
Tender opening (EMD bid)	Date	24/12/2014	Time	3.30 PM
Tender opening (Price bid)	Date	27/12/2014	Time	3.30 PM

Bidder has to quote for the total Quantity of 7500MT.

EMD Amount: As detailed below by way of DD/Pay Order/Bankers Cheque

Qty quoted	**EMD to be submitted(Rs.)**
7500 MT	750000/-

Contact person: Shri P.Venkata Raju, Sr. Branch Manager, By Products Phone ï 2518030 & 7893082424

The detailed NIT is available at VSP web site: **www.vizagsteel.com**

P.Venkata Raju
Sr.BM (Byproducts) &
Asst. General Manager (Mktg)