

RASHTRIYA ISPAT NIGAM LIMITED
(A Government of India Enterprise)
VISAKHAPATNAM STEEL PLANT

Branch Sales Office

B-5, 1st Floor, Shree Ravi Shankar Plaza,
RDC, Raj Nagar, Ghaziabad-201001

No.VSP/Mktg/Gzb/14-15/

Date: 02/03/2015

Registration as Retailer for Sale of Steel Materials.

1. RINL invites applications for Registration as Retailer for sale of **TMT Rebars & Structurals**, at the following locations:

Location	Name & Address of the controlling Branch
Ghaziabad	Branch Sales Office, B-5 ,1st Floor , Shree Ravi Shankar Plaza, RDC ,Raj Nagar , Ghaziabad -201001

2. The Retailers are registered to service the requirements for urban sector including industrial locations. The product range shall include **TMT Rebars & Structurals** of various sizes and grades as marketed by RINL.
3. The existing Retailers, CA, CSA, DLD, RD or Handling Contractors of RINL are not eligible to apply against this advertisement. The selected applicant can open the outlets at Ghaziabad location advertised above as permitted in the detailed Terms & Conditions with prior approval of RINL.
4. Application format, instructions to applicant and terms and conditions can be downloaded from our website (www.vizagsteel.com) or can be obtained free of cost from the Sr. Branch Manager-Ghaziabad mentioned above till **5.00PM of 28/05/2015**.
5. Filled in application forms should be submitted in the Box provided in the Ghaziabad- Branch latest by **3.00 PM on 30/05/2015, which shall be opened by 3.30 PM on the same day**.
6. Interested parties may contact the Sr. Branch Manager-Ghaziabad for further details or visit our web site as mentioned above.
7. Preference to applicants belonging to SC/ST & OBC (including state BC) shall be given.

Sr. Branch Manager
Ghaziabad

Instructions to the Applicant.

1. The applicant shall carefully go through the application format and Terms & Conditions and fully understand the terms and conditions governing their registration as RINL's Retailer.
2. The applicant shall acquaint themselves about the operations to be done by meeting the Sr. Branch Manager or his designated officer of Controlling Branch. The applicant also to visit the stockyard and acquaint himself with the location and working of RINL stockyard from where materials will normally be delivered. The Applicant by the very act of applying will be deemed to have fully understood the terms and conditions governing their registration and also familiarized themselves with the location of Branch and stockyard at the time of submission of their application.
3. The details shall be filled in as per the format and the documentary proof is to be attached wherever applicable. The claim made in the application and the documents submitted along with the application shall only be considered. No additional documents or claims shall be entertained later. The caste certificate forms issued by Central/State governments are acceptable. State BC certificates are also acceptable for OBC category.
4. The Retailer is expected to operate an exclusive retail outlet cum warehouse for RINL products and cater to small and tiny demands of users/Consumers within the area serviced by the Retailer. RINL will however, retain the right to sell any of the products within such jurisdiction directly or through other means and ways. Further, RINL may, at its discretion, advise the Retailer to participate in a tender or to service an order obtained by RINL.
5. The application form shall be deposited in the box provided for in the controlling Branch office within the indicated date & time. No application shall be accepted beyond the specified date and time.
6. Incomplete applications, applications not accompanied by the required documents, and conditional applications are summarily rejected. RINL may, at its convenience, finalise the registration within a period of 90 days.
7. RINL will not be responsible for any delay, loss or non-receipt of application by post etc. Applications received by Fax, E-mail, Telegram/Telex etc., will not be considered.
8. The applications for Retailers shall be evaluated on various attributes like sales turnover as certified by CA, financial capabilities as certified by the Banker, experience in the field of steel etc. and any other criteria, which the company considers necessary to take into account while evaluation of the application.

9. The retailer is required to provide ~~Retail Outlet~~/ ~~Sales Office~~ in the Location and to develop the same as directed by RINL. Retailer is also required to provide, as a minimum qualifying criterion, a warehouse of suitable area. Preferably both Retail Outlet and Warehouse should be situated at the same place. In case this is not possible, the Warehouse can be located at a suitable place within/outside the municipal Limits.

10. The applicant is responsible to submit details of ownership of the proposed yard, i.e. a copy of the title deed / lease agreement / consent to lease on stamp-paper. The yard shall be developed, for use as stockyard, within 30 days from the date of LOI. The operations will begin only after the retailer declares that the yard is ready to receive stock and deliver RINL materials.

11. Assessment made by RINL shall be final & binding. RINL reserves the right to accept or Reject any and or all applications without assigning any reason whatsoever.

Format of Application for Registration as Retailer

For use of Branch Only

Date & Time of Opening	
No. Of Application	
Total Applications Received	
Location	

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 RDC, Raj Nagar, Ghaziabad-201001

Application form for Retailer for Sale of Steel Materials at..... (Location)

1. Name of the applicant/firm :
 2. Status Of Applicant : Proprietor/Partnership/Pvt.Ltd.Firm/Public Ltd./Public Ltd. Firm /Co- Operative.
 3. Category (Tick Mark applicable category) : SC/ST , OBC(Including State BC) , General
 (Please furnish documentary evidence if belong to SC/ST/OBC (including state BC) from competent authority, as per the format provided at Annexure-VIII and IX)
 4. Address :
 5. Contact Details :
 (Tel. No. & Fax No.)
 6. Contact Person :
 Name
 Designation
 Details of Partners/Directors
- (Please enclose a copy of partnership Deed/Memorandum and Articles of Association, Company Registration Details along with latest Balance sheet and P&L Statement)
7. Whether any of the applicant /proprietor/Partner/Directors are Retailers/DLDs/CA/CSA/Handling Contractors for RINL Products: Yes/No
 8. Whether any of the applicant /proprietor/Partner/Directors are Related to employees of RINL : Yes/No
 (If yes, Please furnish the details there off)
 9. Sales Tax Details :
 CST No. & Date
 VAT/SST No. & Date
 ECC No.

10. Nature Of the Business : Manufacturing/Trading

11. Type Of Products handled :

12. Turnover Details :

	2011-12	2012-13	2013-14
Total Sales Turnover			
Turnover of Steel Products (If any)			

13. Total Equity Capital or Investment in Business. :

(Rs. In Lakhs)

14. Bankers Name & Address :

(Please enclose Bankers Reference indicating the credit worthiness and solvency)

15. Details of proposed infrastructure facilities :

Own/leased/consent to lease

Office/Sales Counter

Area in Sq. Ft:

(Indicate whether existing in the proposed yard or will be made

Immediately after selection of the applicant)

Warehouse/stockyard

Area in Sq. Ft:

Address

Any other information the applicant wishes to provide:

(Please provide a location map indicating the distances from the main centre of the place along with a copy of title deed, lease agreement or consent to lease)

16. Proposed Off take per month(in MT) :

(If monthly requirement is more than 100 MT)

17. Areas /Places to be covered in the proposed business , in order of preference :

18. Declarations :

I/We have gone through the terms and conditions contained in instructions to applicant and draft agreement of registration as retailer and accord my/our acceptance of the same

I/We declare that the information given above is true and correct. I/We am/are fully aware that if any information given above is found to be incorrect, I/We would be disqualified and/or our registration may be cancelled at any point of time.

Place:

Date:

Signature of Authorised Signatory
With Seal

Note: This application form shall be attached to the covering letter in the applicant firm's letterhead.