

**RASHTRIYA ISPAT NIGAM LIMITED**  
**VISAKHAPATNAM STEEL PLANT**  
**MARKETING DEPARTMENT**  
**ITD SECTION**  
**E-mail: [rinlexp@vizagsteel.com](mailto:rinlexp@vizagsteel.com)**  
**Website: [www.vizagsteel.com](http://www.vizagsteel.com)**

**SUB: NOTICE INVITING TENDER (NIT) FOR OCEAN EXPORT SALE OF 20,000 MT (+/-10%) OF PIG IRON.**

M/S RASHTRIYA ISPAT NIGAM LTD (VSP) INVITES SEALED OFFERS FOR EXPORT SALE OF 20,000 MT (+/-10%) OF PIG IRON. THE DETAILS ARE AS FOLLOWS:

**1.0 PRODUCT SPECIFICATION:**

**1.1 PRODUCT : BASIC GRADE STEEL MAKING PIG IRON**

**1.2 CHEMISTRY: C: 3.5 - 4.5%; Mn: 0.50% (MAX); Si: 1.0% (MAX);  
P: 0.12% (MAX); S: 0.05% (MAX).**

**1.3 SIZE :** PIGS WITH UPTO TWO NOTCHES UPTO 45 KGS IN WEIGHT. CHIPS/BROKEN PIECES BELOW 25MM NOT EXCEEDING 5%.  
DUST, DIRT AND MOISTURE EXCEEDING 0.5% DEDUCTIBLE FROM DRAFT SURVEY WT.

**1.4 DESTINATION: ANY COUNTRY (OTHER THAN BANNED COUNTRIES)**

**2.0 QUANTITY:**

**2.1 OFFERED UNDER THIS TENDER: 20,000 MT (+/-10%).**

**2.2 OFFERS WITH QUANTITIES LESS THAN 20,000 (+/-10%) MT WILL BE OUTRIGHTLY REJECTED AND WILL NOT BE CONSIDERED / ACCEPTED AT ALL.**

**2.3 THE BUYER SHALL INDICATE THE EXACT QUANTITY REQUIRED BY THEM AT THE TIME OF SUBMISSION OF TENDER ITSELF WHICH SHOULD BE FALLING WITHIN THE TOLERANCE LIMIT OF +/-10% OF TENDERED QUANTITY (i.e., OPTION OF (+/-) 10% ON CONTRACTED QUANTITY SHALL BE EXERCISED BY THE TENDERER AT THE TIME OF SUBMISSION OF TENDER).**

**3.0 DELIVERY:**

**3.1 DELIVERY SCHEDULE: THE LAST DATE OF DELIVERY SHALL BE **28<sup>TH</sup> FEBRUARY 2017.****

**4.0 VALIDITY:** THE BIDDER/SUCCESSFUL BIDDER SHALL KEEP THEIR OFFER FIRM AND VALID FOR ACCEPTANCE BY RINL UNTIL **27/01/2017** OR AS EXTENDED WITH MUTUAL AGREEMENT BETWEEN RINL AND THE BIDDER/SUCCESSFUL BIDDER.

**5.0 INSTRUCTIONS TO BIDDERS FOR PARTICIPATION IN E-TENDER:**

**5.1** BIDDER IS REQUESTED TO LOGIN OUR WEBSITE <https://srm.vizagsteel.com> FOR PARTICIPATION IN E-TENDER.

**5.2** THE BIDDER HAS TO REGISTER WITH RINL FOR LOGIN AND HAS TO PROVIDE HIS DETAILS **MINIMUM 24 HOURS (ONE WORKING DAY)** BEFORE THE TENDER OPENING DATE IN CASE OF NEW BIDDERS. DETAILS OF THE BIDDER SHOULD BE GIVEN IN THE **ANNEXURE-3** FOR PROVIDING CUSTOMER CODE.

NOTE :USER MANNUAL IS AVAIALBLE ON THE GIVEN WEBSITE, ie.<https://srm.vizagsteel.com>.

**6.0** BIDDER IS REQUESTED TO SUBMIT HIS OFFER ONLINE WITH BEST PRICE IN USD PER MT ON FOB ST VISAKHAPATNAM ON DIRECT EXPORT BASIS FOR THE PRODUCT AND SPECIFICATIONS INDICATED IN PARA 1.0 ABOVE.

**7.0 TENDER SUBMISSION:**

**7.1** BIDDERS ARE REQUIRED TO SUBMIT THEIR BIDS THROUGH OUR WEBSITE GIVEN ABOVE LATEST BY **11.00 AM IST ON 19/01/2017**. THE ONLINE BIDDING WILL BE ACTIVATED BY RINL FOR ENTRY OF BID DATA ON **13/01/2017**. BIDDER MAY ENTER AND PREVIEW THE DATA CAREFULLY BEFORE SUBMITTING THEIR BID. BIDDERS CAN WITHDRAW AND MODIFY THEIR BIDS TILL **11.00 AM IST ON 19/01/2017**. THEREAFTER, IT WILL BE CLOSED AND NO ENTRY CAN BE MADE. THE TIME IN IST AND DATE AS DISPLAYED ON THE RINL WEBSITE SHALL BE FINAL AND BINDING FOR THE PRUPOSE OF SUBMISSION OF BIDS.

**7.2** THE DOCUMENTS MENTIONED BELOW AT SL.NO.1 TO 4, HAVE TO BE DOWNLOADED FROM OUR WEBSITE AND SIGN AND AFFIX SEAL ON ALL THE DOCUMENTS AS A TOKEN OF ACCEPTANCE OF OUR TERMS AND CONDITIONS AND UPLOAD THE SAME (SCANNED COPIES) AND SUBSEQUENTLY FORWARD THE ORIGINALS TO US.

- 1) NOTICE INVITNG E-TENDER FOR EXPORT OF PIG IRON
- 2) EXPORT TERMS & CONDITIONS OF E-TENDER FOR IRON & STEEL PRODUCTS (REF.NO. VSP/MKTG/ITD/2016-17/E-TENDER T&C DT.7<sup>TH</sup> OCTOBER 2016)
- 3) **STANDARD FOB TERMS AND CONDITIONS VIDE REF. NO. VSP/EXP/FOB/REV DT.19<sup>TH</sup> JUNE 2015.**
- 4) INTEGRITY PACT

**THE BIDDERS CAN SUBMIT THE DOCUMENTS MENTIONED AT SL.NO.2 TO 4 ABOVE CAN BE SUBMITTED BY THE BIDDER/S IN ORIGINALS ALONG WITH A COVERING LETTER ACCEPTING RINL TERMS & CONDITIONS,**

**ONCE DURING A FINANCIAL YEAR. THIS WILL BE CONSIDERED FOR ALL THE TENDERS FLOATED DURING THIS FINANCIAL YEAR, i.e. UPTO 31/03/2017.**

**HOWEVER, THOSE BIDDER/S WHO HAVE NOT BEEN ABLE TO SUBMIT THE SAME BEFORE PARTICIPATING IN THE E-BIDS, CAN UPLOAD THE SAME ALONG-WITH THEIR E-BIDS.**

- 7.3 AFTER SCRUTINY OF THE TECHNO COMMERCIAL TERMS AND SEEKING CONFIRMATIONS FOR DELETING / WITHDRAWING DEVIATIONS, IF NECESSARY, PRICE BIDS OF BIDDERS WHOSE TECHNO-COMMERCIAL BIDS ARE ACCEPTABLE WILL ONLY BE CONSIDERED FURTHER.
- 7.4 THE **PRICE BIDS** WILL BE OPENED AT A LATER DATE WITH AN INTIMATION TO THE TECHNICALLY QUALIFIED BIDDERS.
- 7.5 NON-ACCEPTANCE OF BIDS : BIDS WILL **NOT BE ACCEPTED** IN THE FOLLOWING CASES :
- i) IF THE BIDDER DOES NOT SUBMIT THE REQUIRED DOCUMENTS MENTIONED ABOVE
  - ii) IF THE BIDDER QUOTES FOR THE MATERIAL OTHER THAN SPECIFIED IN THE NIT
  - iii) IF THE BIDDER SUBMITS CONDITIONAL BIDS
  - iv) LATE BIDS AND BIDS WITH INADEQUATE DETAILS
  - v) BIDS RECEIVED BY MAIL.E-MAIL, POST, FAX, BY HAND, COURIER OR ANY OTHER MODE EXCEPT AS METNIONED ABOVE.

**8.0 THE BIDDERS HAVE THE OPTION TO QUOTE FOR SHIPMENT EITHER AT VISAKHAPATNAM PORT (VPT) OR GANAGAVARAM PORT (GPL). RINL SHALL ARRIVE AT THE H-1 BIDDER AFTER TAKING INTO CONSIDERATION THE RESPECTIVE FOB EXPENSES AT BOTH THE PORTS. FOR BETTER UNDERSTANDING OF THE BIDDERS, THE FOB EXPENSES OF BOTH THE PORTS ARE GIVEN BELOW:**

Sl.No.	Item	VPT (Rs.)	GPL (Rs.)
1	Pig Iron	243.63	284.11

- 9.0 TERMS & CONDITIONS OF EXPORT : RINL EXPORTS WILL BE GOVERNED BY THE FOLLOWING :
- i) **EXPORT TERMS & CONDITIONS OF E-TENDER FOR IRON & STEEL PRODUCTS (REF.NO. VSP/MKTG/ITD/2016-17/E-TENDER T&C DT.7<sup>TH</sup> OCTOBER 2016)**
  - ii) **STANDARD FOB TERMS AND CONDITIONS VIDE REF. NO. VSP/EXP/FOB/REV DT.19<sup>TH</sup> JUNE 2015.**

**iii) INTEGRITY PACT**

**LC TO BE PROVIDED ACCORDINGLY**

**NOTE: IN THE FOB TERMS & CONDITIONS PROVIDED EARLIER, IT WAS MENTIONED AS 15 DAYS FROM THE DATE OF N/R OF CARGO, WHICH MAY NOW BE READ AS FOLLOWS :**

*“THE BUYER TO NOMINATE SUITABLE VESSEL WITHIN AGREED LAYCAN WITH ANY EXTENSION ACCEPTABLE TO SELLER, OR WITHIN 7 DAYS FROM THE N/R OF CARGO, WHICHEVER IS EARLIER.”*

THE BIDS WILL BE OPENED IMMEDIATELY AFTER THE DEADLINE FOR BID SUBMISSION IN THE PRESENCE OF ALL BIDDERS WHO MAY WISH TO BE PRESENT FOR THE BID OPENING AT OUR OFFICE MENTIONED ABOVE.

**INTERNATIONAL TRADING DIVISION  
MARKETING DEPT  
RINL/VSP**