

**RASHTRIYA ISPAT NIGAM LIMITED  
VISAKHAPATNAM STEEL PLANT  
MARKETING DEPARTMENT  
ITD SECTION**

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**SUB: NOTICE INVITING E-TENDER FOR EXPORT SALE OF STEEL PRODUCTS TO NEPAL.**

M/S RASHTRIYA ISPAT NIGAM LTD (VSP) INVITES **ELECTRONIC BIDS** FOR EXPORT SALE OF **ONE RAKE OR MULTIPLES OF ONE RAKE** OF STEEL PRODUCTS (+/-10%), TO NEPAL. THE PRODUCT/SIZE/SPECIFICATION AND QUANTITY DETAILS ARE AS FOLLOWS:

**1.0 PRODUCTS WITH SPECIFICATION & QUANTITIES OFFERED:**

Product	Size (MM)	Grade	Length/Packing	Minimum***Qty to be quoted by the bidder/s for a destination Railway siding (mt)		Maximum Qty to be quoted for the Product (mt)
				For a single size & grade of the product	For the Product	
(1)	(2)	(3)	(4)	(5)	(6)	(7)
Wire Rod Coils	5.5	SAE 1008	In coils of weight 2.0 T each	640 @ 64mt per wagon* +/- 10% (equivalent to 10 wagons)	2,752 +/- 10% (equivalent to One rake** of 43 wagons)	2,752 +/- 10% (equivalent to One rake** of 43 wagons)
	8.0					
MMSM Billets	65x65	IS2830	Length: 12 mtrs approx.	640 @ 64mt per wagon* +/- 10% (equivalent to 10 wagons)	2,752 +/- 10% (equivalent to One rake** of 43 wagons)	11.008 +/- 10% (equivalent to 4 rakes) in multiples of 1 rake
	75x75	IS2830	Packing: In bundles of weight 6mt to 12mt			
	90x90	IS2830 C20MMn				
Blooms	150x150	IS2830	Length: 12 mtrs approx. Packing: Loose	640 @ 64mt per wagon* +/- 10% (equivalent to 10 wagons)	2,752 +/- 10% (equivalent to One rake** of 43 wagons)	2,752 +/- 10% (equivalent to One rake** of 43 wagons)

**DESTINATION: NEPAL**

\*For one wagon, quantity considered is 64 mt(approx).

\*\* For one rake, total no. of wagons considered is 43 (Forty-three) and quantity considered is 2752 mt(approx).

\*\*\* Bids/Offer with quantities less than the minimum quantity stipulations, will be technically disqualified and not considered for opening of price bid.

**2.0 QUANTITY:****2.1 MINIMUM QUANTITY TO BE QUOTED AND MAXIMUM QUANTITY OFFERED:**

- 2.1.1 QUANTITY VARIATION ON OFFERED/QUOTED QUANTITY IS +/-10%.
- 2.1.2 **MINIMUM QUANTITY TO BE QUOTED FOR A SINGLE PRODUCT FOR SINGLE DESTINATION RAILWAY SIDING** WILL BE ONE RAKE (43 WAGONS) WITH A QUANTITY OF 2752 +/-10% AS STIPULATED AT PARA-1 ABOVE COLUMN NO. (6).
- 2.1.3 **MINIMUM QUANTITY TO BE QUOTED FOR A SINGLE SIZE & GRADE OF A PRODUCT FOR SINGLE DESTINATION RAILWAY SIDING** WILL BE 10 (TEN) WAGONS WITH A QUANTITY OF 640 +/-10% AS STIPULATED AT PARA-1 ABOVE COLUMN NO. (5).
- 2.1.4 **MAXIMUM QUANTITY TO BE QUOTED FOR A SINGLE PRODUCT FOR SINGLE DESTINATION RAILWAY SIDING** WILL BE AS STIPULATED AT PARA-1 ABOVE AS PER COLUMN NO. (7).

- 2.2 **MINIMUM QUANTITY TO BE QUOTED FOR COMBINED BIDDING:** IN CASE, TOTAL REQUIREMENTS OF A BIDDER FOR A SINGLE DESTINATION RAILWAY SIDING FOR A SINGLE PRODUCT IS LESS THAN ONE RAKE, COMBINED BIDDING WITH ONE ADDITIONAL BIDDER IS PERMITTED, SUBJECT TO THE BIDDING BEING DONE FOR A SINGLE PRODUCT , I.E EITHER BILLETS OR WIRE RODS OR BLOOMS. MAXIMUM NUMBER OF BIDDERS ALLOWED TO BID FOR A SINGLE DESTINATION IS **TWO ONLY**. BIDDERS WHO WISH TO BID JOINTLY WITH ANOTHER BIDDER SHOULD FOLLOW THE INSTRUCTIONS AT PARA **NO. 6.5**, WHILE SUBMITTING/UPLOADING THEIR E-TENDERS.

- 2.3 **OFFERS, EITHER BY SINGLE BIDDER OR BY COMBINED BIDDERS, WITH QUANTITIES LESS THAN ONE RAKE (2752 +/-10% MT), FOR A SINGLE PRODUCT FOR A PARTICULAR DESTINATION WILL BE REJECTED AND WILL NOT BE CONSIDERED / ACCEPTED AT ALL.**

- 2.4 BIDS/OFFERS WITH QUANTITIES LESS THAN THE MINIMUM QUANTITY STIPULATIONS AS PER COL-5 & COL-6 OF PARA-1 ABOVE, WILL BE TECHNICALLY DISQUALIFIED AND NOT CONSIDERED FOR OPENING OF PRICE BID.

- 2.5 BIDDER IS TO QUOTE RATES FOR THE PRODUCTS/GRADES INDICATED IN PARA 1.0 ABOVE ONLY AND THE OFFERS WILL BE EVALUATED, BASED ON THE RATES QUOTED FOR THE ABOVE PRODUCTS / GRADES INDICATED IN PARA 1.0 ABOVE AND H-1, H-2, H-3... ..... POSITIONS WILL BE ARRIVED AT ACCORDINGLY. **OFFERS RECEIVED FOR GRADES OTHER THAN FOR THE GRADES INDICATED IN PARA 1.0 ABOVE WILL NOT BE CONSIDERED.**

**3.0 DELIVERY SCHEDULE: LAST DATE OF DELIVERY PERIOD SHALL BE 30<sup>TH</sup> APRIL'17.**

- 4.0 **VALIDITY:** THE BIDDER/SUCCESSFUL BIDDER SHALL KEEP THEIR OFFER FIRM AND VALID FOR ACCEPTANCE BY RINL UNTIL **03/04/2017** OR AS EXTENDED WITH MUTUAL AGREEMENT BETWEEN RINL AND THE BIDDER / SUCCESSFUL BIDDER.

**5.0 INSTRUCTIONS TO BIDDERS PARTICIPATING IN E-TENDER:**

- 5.1. BIDDER IS REQUESTED TO LOGIN OUR WEBSITE <https://srm.vizagsteel.com> FOR PARTICIPATION IN E-TENDER NOTICE.  
NOTE: USER MANUAL IS ALSO AVAILABLE ON THE GIVEN WEBSITE, i.e. <https://srm.vizagsteel.com>.

- 5.2. EXISTING CUSTOMERS OF RINL ARE ALREADY REGISTERED AS BIDDERS AND HAVE BEEN PROVIDED WITH THE USER-ID/PASSWORD FOR BIDDING PURPOSE.
- 5.3. IN CASE OF NEW BIDDER/S, THE BIDDER HAS TO REGISTER WITH RINL FOR LOGIN AND HAS TO PROVIDE HIS BILLING/COMMUNICATION DETAILS IN THE ATTACHED PROFORMA AT ANNEXURE-1, AT LEAST 24 HOURS (ONE WORKING DAY) BEFORE THE CLOSING BID DATE/TIME OF THE E-TENDER.
- 5.4. BIDDER IS REQUESTED TO SUBMIT/UPLOAD HIS OFFER ONLINE WITH BEST PRICE IN USD PER MT ON EX-PLANT VISAKHAPATNAM ON DIRECT EXPORT BASIS FOR THE PRODUCTS AND SPECIFICATIONS INDICATED IN PARA 1.0 ABOVE.
- 5.5. **E-TENDER DOCUMENTS:**
- 5.5.1. CONFIRMATION REGARDING ACCEPTANCE OF THE E-TENDER TERMS & CONDITIONS SHALL BE GIVEN BY UPLOADING/SUBMITTING THE SCANNED/ORIGINAL COPIES OF THE SAME-DULY SIGNED & SEAL AFFIXED AT ALL PAGES. BIDDERS ARE REQUIRED TO UPLOAD/SUBMIT THE ORIGINAL/SCANNED COPIES OF THE SAME, DULY SIGNED & SEAL AFFIXED ON ALL THE PAGES, AS A TOKEN OF ACCEPTANCE OF OUR TERMS & CONDITIONS.
- 5.5.2. **FOR SUBMISSION OF DOCUMENTS, BIDDERS MAY FOLLOW THE INSTRUCTIONS AT PARA 6.4 BELOW.**
- 6.0 **TENDER SUBMISSION:**
- 6.1. THE ONLINE BIDDING WILL BE ACTIVATED BY RINL FOR ENTRY OF BID DATA BY THE BIDDERS ON **21/03/2017. CLOSING DATE AND TIME** FOR SUBMISSION/UPLOADING OF BIDS IS **11.00 AM (IST) ON 27/03/2017.**
- 6.2. BIDDERS ARE REQUIRED TO SUBMIT/UPLOAD THEIR BIDS THROUGH OUR WEBSITE **https://srm.vizagsteel.com, LATEST BY THE CLOSING DATE/TIME GIVEN ABOVE.**
- 6.3. BIDDER/S MAY ENTER AND PREVIEW THE DATA CAREFULLY BEFORE SUBMITTING/UPLOADING THEIR BIDS. **CHANGES/AMENDMENTS IN THE BIDS CAN BE MADE BY THE BIDDER/S UPTIL THE CLOSING DATE/TIME GIVEN ABOVE. SYSTEM WILL BE CLOSED AUTOMATICALLY AFTER THE CLOSING DATE/TIME, AND NO FURTHER ENTRY/ENTRIES CAN BE MADE BY THE BIDDERS. THE TIME IN IST AND DATE AS DISPLAYED ON THE RINL WEBSITE SHALL BE FINAL AND BINDING FOR THE PURPOSE OF SUBMISSION OF BIDS.**
- 6.4. **SUBMISSION/UPLOADING OF E-TENDER DOCUMENTS:**
- 6.4.1. FOLLOWING DOCUMENTS ARE UPLOADED IN THE ABOVE WEBSITE.
- i) GENERAL TERMS AND CONDITIONS OF E-TENDER SALES FOR NEPAL EXPORTS **(REF.NO.MKTG/ITD/NEPAL/2016-17/ST/E-TENDER T&C DT.7TH OCTOBER 2016), STANDARD TERMS AND CONDITIONS OF EX-WORKS SALES VIDE REF. NO.VSP/EXPT/EXW-T&C DT.01/09/1998 AND INTEGRITY PACT. (Bidders are required to submit the ORIGINAL signed and seal-affixed copies of the same once in a financial year).**
- ii) THIS E-TENDER NOTICE ALONG WITH THE ANNEXURES/APPLICABLE DECLARATIONS **.(Bidders are required to upload the signed and seal-affixed copies of the same along-with their E-Bids)**

- 6.4.2. DOCUMENTS MENTIONED AT 6.4 (i) ABOVE CAN BE SUBMITTED BY THE BIDDER/S IN ORIGINALS ALONG WITH A COVERING LETTER ACCEPTING RINL TERMS & CONDITIONS ONCE DURING A FINANCIAL YEAR. THIS WILL BE CONSIDERED FOR ALL THE TENDERS FLOATED DURING THIS FINANCIAL YEAR, i.e. UPTO 31/03/2017.
- HOWEVER, THOSE BIDDER/S WHO HAVE NOT BEEN ABLE TO SUBMIT THE SAME BEFORE PARTICIPATING IN THE E-BIDS, CAN UPLOAD THE SAME ALONG-WITH THEIR E-BIDS.
- 6.4.3. HOWEVER, DOCUMENTS MENTIONED AT 6.4 (ii), SHALL BE SUBMITTED/UPLOADED ALONG-WITH THE E-BIDS.
- 6.5. INSTRUCTIONS FOR JOINT BIDDERS IN CASE OF COMBINED BIDDING BY TWO BIDDERS FOR A PARTICULAR SINGLE DESTINATION RAILWAY SIDING:
- A) A MAXIMUM OF TWO BIDDERS ARE ALLOWED TO BID FOR A PARTICULAR DESTINATION RAILWAY SIDING SUBJECT TO THE JOINT BID QUANTITIES MEETING THE RAKE FORMATION CRITERIA AS PER COLUMN-6 OF PARA 1 ABOVE.
  - B) EACH OF THE TWO JOINT BIDDERS SHOULD BE REGISTERED WITH RINL HAVING INDEPENDENT CUSTOMER CODES.
  - C) EACH OF THE TWO JOINT BIDDERS SHOULD BE AWARE OF THE CUSTOMER CODES OF THE RESPECTIVE JOINT BIDDERS AND MENTION THE SAME AT THE APPROPRIATE PLACE IN THE QUESTIONS SUB-TAB OF THE BIDDING SCREEN.
  - D) JOINT BIDDING SHOULD BE DONE FOR A SINGLE PRODUCT ONLY, I.E., EITHER BILETS OR BLOOMS OR WIRE ROD COILS. BIDS FOR MORE THAN ONE PRODUCT WILL BE OUTRIGHTLY REJECTED.
  - E) BIDDING DOCUMENTS OF EACH BIDDER MAY BE SIGNED AND SEAL-AFFIXED INDIVIDUALLY BY EACH BIDDER. HOWEVER, THE BIDDING DOCUMENTS OF SUCH BIDDERS SHOULD BE UPLOADED ALONG-WITH THE RESPECTIVE E-BIDS-SEPERATELY.
  - F) SUCH BIDDERS WHO'S JOINT BIDS HAVE BEEN ACCEPTED BY RINL, WILL BE REQUIRED TO GIVE AN UNDERTAKING/DECLARATION, TAKING FULL RESPONSIBILITY OF THE CONTRACTUAL OBLIGATIONS OF THE OTHER BIDDER WITH WHOM THE JOINT BID HAS BEEN SUBMITTED. A COPY OF SUCH UNDERTAKING/DECLARATION IS ENCLOSED AT ANNEXURE-2 TO THIS E-TENDER NOTICE.
  - G) EACH OF THE TWO JOINT BIDDERS SHOULD ENSURE UPLOADING/SUBMISSION OF THE RESPECTIVE DECLARATION/UNDERTAKING IN THE FORMAT ATTACHED AT ANNEXURE-2, AT THE TIME OF UPLOADING THE DOCUMENTS MENTIONED AT PARA 6.4 ABOVE.
  - H) MINIMUM QUANTITY STIPULATIONS TO BE FOLLOWED BY EACH OF THE JOINT BIDDER SHOULD BE AS PER PARA NOS. 2.2 & 2.3.

- I) PRICEBIDSSHOULDBESUBMITTED/UPLOADEDSEPERATELYBY THE INDIVIDUAL BIDDERS. **HOWEVER, PRICES QUOTED IN THE PRICE BIDS BY EACH BIDDER IN CASES OF JOINT BIDDING SHOULD BE SAME. IN CASE OF ANY DIFFERENCE, HIGHER OF THE TWO PRICES WILL BE TAKEN FOR EVALUATION PURPOSE.**
- 6.6. THE BIDS WILL BE OPENED IMMEDIATELY AFTER THE DEADLINE FOR BID SUBMISSION IN THE PRESENCE OF ALL BIDDERS WHO MAY WISH TO BE PRESENT FOR THE BID OPENING AT OUR OFFICE MENTIONED ABOVE.
- 6.7. AFTER SCRUTINY OF THE TECHNO COMMERCIAL TERMS AND SEEKING CONFIRMATIONS FOR DELETING / WITHDRAWING DEVIATIONS, IF NECESSARY, PRICE BIDS OF BIDDERS WHOSE TECHNO-COMMERCIAL BIDS ARE ACCEPTABLE WILL ONLY BE OPENED AND CONSIDERED FURTHER.
- 6.8. THE PRICE BIDS WILL BE OPENED AT A LATER DATE WITH INTIMATION TO THE TECHNICALLY QUALIFIED BIDDERS.
- 6.9. NON-ACCEPTANCE OF BIDS : BIDS WILL**NOT BE ACCEPTED**IN THE FOLLOWING CASES:
- i) IF THE BIDDER DOES NOT SUBMIT THE REQUIRED DOCUMENTS MENTIONED ABOVE.
  - ii) IF THE BIDDER QUOTES FOR THE MATERIAL OTHER THAN SPECIFIED IN THE NIT.
  - iii) IF THE BIDDER SUBMITS CONDITIONAL BIDS.
  - iv) BIDS RECEIVED BY MAIL, E-MAIL, POST, FAX, BY HAND, COURIER OR ANY OTHER MODE EXCEPT AS MENTIONED ABOVE.
  - v) LATE BIDS OR BIDS WITH INADEQUATE DETAILS.
7. TERMS & CONDITIONS OF EXPORT : RINL EXPORTS TO NEPAL WILL BE GOVERNED BY THE FOLLOWING :
- i) GENERAL TERMS AND CONDITIONS OF E-TENDER SALES FOR NEPAL EXPORTS **(REF.NO.MKTG/ITD/NEPAL/2016-17/ST/E-TENDER T&CDT.07/10/2016)**
  - ii) STANDARD TERMS AND CONDITIONS OF EX-WORKS SALES VIDE REF. NO. **VSP/EXPT/EXW-T&C DT.01/09/1998.**
  - iii) INTEGRITY PACT
8. **RINL/VSP RESERVES THE RIGHT TO CANCEL OR ACCEPT OR REJECT ANY OR ALL BIDS OR TO APPORTION THE QUANTITIES IN ANY FORM WITHOUT ASSIGNING ANY REASON AND THE DECISION OF RINL/VSP IN THIS REGARD WILL BE FINAL AND BINDING.**

INTERNATIONAL TRADING DIVISION  
MARKETING DEPT  
RINL/VSP

Annexure - 1**Format of Application for Registration as Export Customer**Application form for Registration for Sale of Steel Materials at **Nepal**

SN	Item	Details
1	Name of the Organization	
2	Address (Billing address)	
	Country	
	State	
	City	
	Pin Code	
3	Phone Number with Country/ Area Code	
4	Other Phone numbers if any	
5	Mobile Number	
6	Fax Number	
7	E-Mail Address	
8	Contact Person	
9	Designation	
10	Company Web Site	
11	PAN Number if applicable	
12	VAT Number if applicable	
13	Any other statutory registration nos. applicable (if any) in the country for business operations of the company	
14	Select Your Business Category	Manufacturers/ Exporters/ Traders
15	Select Your Product Category which you intend to buy	Billets/ Blooms/ Cast Rounds/ Wire Rods/ Rebars/ Angles/ Channels/ Beams/ Joists/ Reinforcement Bars/ Rounds/ Pig Iron

Place:

Signature of Authorised signatory

Date:

With Seal

Annexure - 2

**DECLARATION/UNDERTAKING (APPLICABLE ONLY IN CASE OF JOINT BIDDING)**  
**TO BE SUBMITTED BY THE RESPECTIVE BIDDERS (MAXIMUM TWO) WHO HAVE SUBMITTED**  
**COMBINED BIDS (ON THEIR INDIVIDUAL LETTER HEADS IN ORIGINAL)**

Ref. No.:

Date:

To

Dy. General Manager (Marketing)-ITD  
 Rashtriya Ispat Nigam Ltd. (VSP),  
VISAKHAPATNAM -530 031.

Dear Sir,

**Sub: Our Bid submitted against your Tender no. MKTG/ITD/NEPAL/2016-17/ST/E-TENDER NOTICE/32 dated 21/03/2017**

With reference to the above, we would like to confirm that in view of our requirements being less than one rake (2752mt +/-10%), we have submitted our Bids jointly with M/s..... **(Full Name, Address & PAN number of the other Bidder)**. The details of our Bid of one rake are as under:

S N	Name of the Bidder and Customer Code with RINL	Product <i>(Please select the product by striking off the products that are not applicable)</i>	Size (mm)	Grade	Qty in mt (+/- 10%)	Name of the destination Railway siding
1	(Self Company's Name/ Customer Code)	Wire Rod Coils / Billets / Blooms				
			Sub-total			
2	(Other Bidder's Name/ Customer Code)	Wire Rod Coils / Billets / Blooms				
			Sub-total			
Grand Total Quantity						

In this regard, we take full responsibility of the Bid submitted by the other Bidder M/s..... **(Full Name of the other Bidder/Customer Code)**, and accept the action by RINL of debarring us from further business for a period of one year without reference, in the event of non-fulfillment of any of the following terms by the other Bidder M/s ..... **(Full Name of the other Bidder)**:

- Failure to honor the commitment and to sign the contract after award of the contract.
- Failure to submit the security deposit within 5 International working days upon finalization of the contract.
- Failure to establish Letter of Credit favoring RINL covering full value of the contracted material, within 7 International working days upon finalization of the contract.
- Failure to lift the materials as per the Contract/Mutually agreed terms.

Station:

Date:

Signature of the BIDDER /

Authorized Representative