

RASHTRIYA ISPAT NIGAM LIMITED
VISAKHAPATNAM STEEL PLANT
MARKETING - ITD SECTION
ADMINISTRATIVE BUDILDING
VISAKHAPATNAM-530031

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SUB: NOTICE INVITING E-TENDER FOR OCEAN EXPORT OF STEEL PRODUCTS

1.0 RINL/VSP INVITES ON-LINE E-TENDER FOR EXPORT OF STEEL PRODUCTS.

1.1 GRADES / PRODUCTS / SIZE / QUANTITY OFFERED:

GRADES	C	Mn	Si	P	S
IS 2830 C20MMn Gr.A,	0.17 – 0.23	0.60 – 1.00	0.15–0.35 Max	0.050 Max	0.050 Max
SAE 1018	0.15 – 0.20	0.60 – 0.90	--	0.040 Max	0.050 Max
SAE 1008	0.10 Max	0.30 – 0.50	0.25 Max	0.040 Max	0.050 Max
SAE 1010	0.08 – 0.13	0.30 – 0.60	0.20 Max	0.040 Max	0.050 Max
FE 500	0.25 Max	1.20 Max	0.35 Max	0.055 Max	0.055 Max
FE 500 D	0.25 Max	1.20 Max	0.35 Max	0.040 Max	0.040 Max

1.2 BLOOMS:

1.2.1 SIZES: 150 X 150 MM

1.2.2 GRADE: IS 2830 C20MMN GR A

1.2.3 LENGTH : 12 MTRS (+/-250MM).

1.2.4 PACKING : LOOSE

1.2.5 QUANTITIES:

Sl No.	SIZE (MM)	GRADE	Tender Quantity (MT)	Min. Qty. to be quoted for each size & grade (MT)	Quoted Qty (MT)	Port of Loading (VPT/GPL)
1	150 X 150	IS 2830 C20 MMN GR A	10,000	10,000		

1.3 BILLETS:

1.3.1 SIZES: 90 X 90 MM

1.3.2 GRADE: IS 2830 C20MMN GR A

1.3.3 LENGTH : 12 MTRS (+/-150MM).

1.3.4 PACKING : LOOSE/BUNDLES

1.3.5 QUANTITIES:

SI No.	SIZE (MM)	GRADE	Tender Quantity (MT)	Min. Qty. to be quoted for each size & grade (MT)	Quoted Qty (MT)	Port of Loading (VPT/GPL)
1	90 X 90	IS 2830 C20 MMN GR A	10,000	10,000		

1.4 ROUNDS:

1.4.1 SIZES: 20, 25, 30, 45, 50 MM

1.4.2 GRADE: SAE 1018

1.4.3 PACKING : LOOSE/BUNDLES

1.4.4 QUANTITIES:

SI No.	SIZE (MM)	GRADE	Tender Quantity (MT)	Min. Qty. to be quoted for each size (MT)	Quoted Qty (MT)	Port of Loading (VPT/GPL)
1	20	SAE 1018	10,000 (Max. Qty in each size is 2000 MT)	1,000		
2	25					
3	30					
4	45					
5	50					

NOTE : BIDDERS MAY INDICATE THE SPECIFIC SIZE, GRADE, QUANTITY AND PORT OF LOADING

1.5 WIRE ROD COILS:

1.5.1 SIZES: 10-12, 14-16, 18-20 MM

1.5.2 GRADE: SAE 1008/SAE 1010/SAE 1018

1.5.3 PACKING : IN COIL FORM

1.5.4 QUANTITIES:

SI No.	COMBINATION OF SIZE (MM) *	GRADE **	Tender Quantity (MT)	Min. Qty. to be quoted for each size & grade (MT)	Quoted Qty (MT)	Port of Loading (VPT/GPL)
1	10-12	SAE 1008 / SAE 1010 / SAE 1018	5,000	5,000		
2	14-16					
3	18-20					

** STRIKE OFF THE GRADE WHICH IS NOT APPLICABLE

NOTE : ***BIDDER HAS TO CHOOSE ONLY ONE SIZE COMBINATION OUT OF ABOVE THREE AND INDICATE THE SIZE COMBINATION**, GRADE, QUANTITY AND PORT OF LOADING

1.6 **REBARS:**

1.6.1 SIZES: **8.0, 10, 12 MM**

1.6.2 GRADE: FE 500 / 500 D

1.6.3 PACKING : IN COIL FORM

1.6.4 QUANTITIES:

Sl No.	SIZE (MM)	GRADE **	Tender Quantity (MT)	Min. Qty. to be quoted for each size & grade (MT)	Quoted Qty (MT)	Port of Loading (VPT/GPL)
1	8.0	FE 500 / 500 D	5,000	1,000		
2	10.0					
3	12.0					

** **STRIKE OFF THE GRADE WHICH IS NOT APPLICABLE**

NOTE : BIDDERS MAY INDICATE THE SPECIFIC SIZE, GRADE, QUANTITY AND PORT OF LOADING

* IN RESPECT OF QUOTING PRICES, BIDDER IS REQUESTED TO QUOTE **PRODUCTWISE**, GRADEWISE PER MT IN USD IN THE PRICE BID IN E-TENDER.

1.3 **DESTINATION** : ANY COUNTRY OTHER THAN BANNED COUNTRIES

2.0 BIDDER HAS TO QUOTE RATES FOR THE PRODUCTS/GRADES INDICATED IN PARA 1.0 ABOVE ONLY AND THE OFFERS WILL BE EVALUATED BASED ON THE RATES QUOTED FOR THE ABOVE PRODUCTS / GRADES INDICATED IN PARA 1.0 ABOVE AND H-1, H-2, H-3... POSITIONS WILL BE ARRIVED AT ACCORDINGLY. **OFFERS RECEIVED FOR GRADES OTHER THAN FOR THE GRADES INDICATED IN PARA 1.0 ABOVE WILL NOT BE CONSIDERED.**

2.1 SIMILARLY, BIDDER HAS TO QUOTE THE MINIMUM QUANTITY AGAINST THE PRODUCT AS INDICATED AT 1.0. TENDERS WITHOUT MENTION OF MINIMUM QUANTITY AGAINST PRODUCT SHALL BE REJECTED.

3.0 **DELIVERY SCHEDULE:** **DELIVERY IS UPTO 15/05/2017**

4.0 **VALIDITY:** THE BIDDER / SUCCESSFUL BIDDER SHALL KEEP THEIR OFFER FIRM AND VALID FOR ACCEPTANCE BY RINL UNTIL **03/04/2017** OR AS EXTENDED WITH MUTUAL AGREEMENT BETWEEN RINL AND THE BIDDER / SUCCESSFUL BIDDER.

5.0 INSTRUCTIONS TO BIDDERS FOR PARTICIPATION IN E-TENDER:

- 5.1 BIDDER IS REQUESTED TO LOGIN OUR WEBSITE <https://srm.vizagsteel.com> FOR PARTICIPATION IN E-TENDER.
- 5.2 THE BIDDER HAS TO REGISTER WITH RINL FOR LOGIN AND HAS TO PROVIDE HIS DETAILS **MINIMUM 24 HOURS (ONE WORKING DAY)** BEFORE THE TENDER OPENING DATE IN CASE OF NEW BIDDERS. **DETAILS OF THE BIDDER SHOULD BE GIVEN IN THE ANNEXURE-3 OF OCEAN EXPORT TERMS & CONDITIONS OF E-TENDER FOR IRON & STEEL PRODUCTS DT.07/10/2016** FOR PROVIDING CUSTOMER CODE.

NOTE :**USER MANNUAL IS AVAIALBLE ON THE GIVEN WEBSITE, i.e.<https://srm.vizagsteel.com>.**

- 6.0 BIDDER IS REQUESTED TO SUBMIT HIS OFFER ONLINE WITH BEST PRICE IN USD PER MT ON FOB ST VISAKHAPATNAM (**VPT OR GPL**) ON DIRECT EXPORT BASIS (MATERIAL FOR DUNNAGING, LASHING, SHORING & SECURING TO BUYER'S ACCOUNT) FOR THE PRODUCTS AND SPECIFICATIONS INDICATED IN PARA 1.0 ABOVE INDICATING SIZE WISE / GRADE WISE BREAK UP ETC.

7.0 TENDER SUBMISSION:

- 7.1 **BIDDERS ARE REQUIRED TO SUBMIT THEIR BIDS THROUGH OUR WEBSITE GIVEN ABOVE LATEST BY 11.00 AM IST ON 27/03/2017. THE ONLINE BIDDING WILL BE ACTIVATED BY RINL FOR ENTRY OF BID DATA ON 21/03/2017. BIDDER MAY ENTER AND PREVIEW THE DATA CAREFULLY BEFORE SUBMITTING THEIR BID. BIDDERS CAN WITHDRAW AND MODIFY THEIR BIDS TILL 11.00 AM IST ON 27/03/2017. THEREAFTER, IT WILL BE CLOSED AND NO ENTRY CAN BE MADE. THE TIME IN IST AND DATE AS DISPLAYED ON THE RINL WEBSITE SHALL BE FINAL AND BINDING FOR THE PRUPOSE OF SUBMISSION OF BIDS.**

- 7.2 **THE DOCUMENTS MENTIONED BELOW AT SL.NO.1 TO 4, HAVE TO BE DOWNLOADED FROM OUR WEBSITE AND SIGN AND AFFIX SEAL ON ALL THE DOCUMENTS AS A TOKEN OF ACCEPTANCE OF OUR TERMS AND CONDITIONS AND UPLOAD THE SAME (SCANNED COPIES) AND SUBSEQUENTLY FORWARD THE ORIGINALS TO US.**

- 1) **NOTICE INVITNG E-TENDER FOR EXPORT OF STEEL PRODUCTS**
- 2) **OCEAN EXPORT TERMS & CONDITIONS OF E-TENDER FOR IRON & STEEL PRODUCTS (REF.NO. [VSP/MKTG/ITD/2016-17/E-TENDER T&C DT.7TH OCTOBER 2016](#))**
- 3) **STANDARD FOB TERMS AND CONDITIONS VIDE REF. NO. [VSP/EXP/FOB/REV DT.19TH JUNE 2015](#).**

4) INTEGRITY PACT

THE BIDDERS CAN SUBMIT THE DOCUMENTS MENTIONED AT SL.NO.2 TO 4 ABOVE CAN BE SUBMITTED BY THE BIDDER/S IN ORIGINALS ALONG WITH A COVERING LETTER ACCEPTING RINL TERMS & CONDITIONS, ONCE DURING A FINANCIAL YEAR. THIS WILL BE CONSIDERED FOR ALL THE TENDERS FLOATED DURING THIS FINANCIAL YEAR, i.e. UPTO 31/03/2017.

HOWEVER, THOSE BIDDER/S WHO HAVE NOT BEEN ABLE TO SUBMIT THE SAME BEFORE PARTICIPATING IN THE E-BIDS, CAN UPLOAD THE SAME ALONG-WITH THEIR E-BIDS.

NOTE : THE BIDDERS SHALL SIGN ON ALL THE DOCUMENTS ALONG WITH SEAL AND THIRD PARTY AUTHORIZATION WILL NOT BE ACCEPTED

- 7.3** AFTER SCRUTINY OF THE TECHNO COMMERCIAL TERMS AND SEEKING CONFIRMATIONS FOR DELETING / WITHDRAWING DEVIATIONS, IF NECESSARY, PRICE BIDS OF BIDDERS WHOSE TECHNO-COMMERCIAL BIDS ARE ACCEPTABLE WILL ONLY BE CONSIDERED FURTHER.
- 7.4** THE **PRICE BIDS** WILL BE OPENED AT A LATER DATE WITH AN INTIMATION TO THE TECHNICALLY QUALIFIED BIDDERS.
- 7.5** NON-ACCEPTANCE OF BIDS : BIDS WILL **NOT BE ACCEPTED** IN THE FOLLOWING CASES :
- i) IF THE BIDDER DOES NOT SUBMIT THE REQUIRED DOCUMENTS MENTIONED ABOVE
 - ii) IF THE BIDDER QUOTES FOR THE MATERIAL OTHER THAN SPECIFIED IN THE NIT
 - iii) IF THE BIDDER SUBMITS CONDITIONAL BIDS
 - iv) LATE BIDS AND BIDS WITH INADEQUATE DETAILS
 - v) BIDS RECEIVED BY MAIL.E-MAIL, POST, FAX, BY HAND, COURIER OR ANY OTHER MODE EXCEPT AS METNIONED ABOVE.

8.0 THE BIDDERS HAVE THE OPTION TO QUOTE FOR SHIPMENT EITHER AT VISAKHAPATNAM PORT (VPT) OR GANAGAVARAM PORT (GPL). RINL SHALL ARRIVE AT THE H-1 BIDDER AFTER TAKING INTO CONSIDERATION THE RESPECTIVE FOB EXPENSES AT BOTH THE PORTS. FOR BETTER UNDERSTANDING OF THE BIDDERS, THE FOB EXPENSES OF BOTH THE PORTS ARE GIVEN BELOW:

Sl.No.	Item	VPT (Rs.)	GPL (Rs.)
1	Steel (other than WRC)	377.44	321.09
2	Steel (WRCs)	355.1	266.63

9.0 TERMS & CONDITIONS OF EXPORT : RINL EXPORTS WILL BE GOVERNED BY THE FOLLOWING :

- i) OCEAN EXPORT TERMS & CONDITIONS OF E-TENDER FOR IRON & STEEL PRODUCTS (REF.NO. **VSP/MKTG/ITD/2016-17/E-TENDER T&C DT.7TH OCTOBER 2016**)
- ii) STANDARD FOB TERMS AND CONDITIONS VIDE REF. NO. **VSP/EXP/FOB/REV DT.19TH JUNE 2015.**
- iii) INTEGRITY PACT

LC TO BE PROVIDED ACCORDINGLY.

NOTE: IN THE FOB TERMS & CONDITIONS PROVIDED EARLIER, IT WAS MENTIONED AS **15 DAYS FROM THE DATE OF N/R OF CARGO, WHICH MAY NOW BE READ AS FOLLOWS :**

“THE BUYER TO NOMINATE SUITABLE VESSEL WITHIN AGREED LAYCAN WITH ANY EXTENSION ACCEPTABLE TO SELLER, OR WITHIN **7 DAYS** FROM THE N/R OF CARGO, WHICHEVER IS EARLIER.”

THE BIDS WILL BE OPENED IMMEDIATELY AFTER THE DEADLINE FOR BID SUBMISSION IN THE PRESENCE OF ALL BIDDERS WHO MAY WISH TO BE PRESENT FOR THE BID OPENING AT OUR OFFICE MENTIONED ABOVE.

**INTERNATIONAL TRADING DIVISION
MARKETING DEPT
RINL/VSP**