

**RASHTRIYA ISPAT NIGAM LIMITED  
VISAKHAPATNAM STEEL PLANT  
MARKETING DEPARTMENT  
EXPORTS SECTION  
e-mail: [rinlexp@vizagsteel.com](mailto:rinlexp@vizagsteel.com),  
web site : [www.vizagsteel.com](http://www.vizagsteel.com)**

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**Sub : Empanelment of Customers for export of Iron and Steel products from RINL / VSP.**

**1. Criteria for empanelment of Customers :**

- a) The company should either be the actual user or trading company dealing in steel products / pig iron for the last 3 years.
- b) Should have at least three years experience in Export/Import business.
- c) Should have annual export / import turnover to the tune of 40 crores in any one year during the last three years.
- d) Should agree to VSP standard FOB terms and integrity pact.

**2. Documents to be submitted for empanelment :**

- a) Name, Address of the organisation. Details of the contact person name, address, Telephone & fax number
- b) Last 3 years audited balance sheet with profit and loss A/C.
- c) Should agree to submit EMD/security deposit in BG/TT within 5 international working days incase of successful tenderers.
- d) If the company is represented by any agent in India, authorization letter from the principal. Name and address of their Indian agent
- e) Letter from bankers on their satisfactory dealing with the bank.
- f) Should submit the signed Integrity pact & FOB terms.

- g) Should sign a declaration agreeing to changes suggested by VSP for any future changes in Integrity pact & FOB terms
- h) Should submit the permanent registration fees in DD/TT.

Permanent Registration : At the rate of USD 25,000 for Pig Iron and USD 10,000 for Steel has to be submitted by way of DD (on A/c of Rashtriya Ispat Nigam Limited, payable at Visakhapatnam) or by T.T. remittance.

If the payment for Permanent Registration is by **TT**, remittance is to be made either to “**State Bank of India**” or “**State Bank of Hyderabad**” as per the following details:

	<b>OPTION 1</b>	<b>OPTION 2</b>
<b>PAY TO</b>	STATE BANK OF INDIA, 460, PARK AVENUE, NEW YORK NY 10022 USA BIC: SBINUS33	WACHOVIA BANK N.A., NEW YORK (SWIFT: PNBPU33NNYC) VIA CHIPS ABA: 0509 FED ROUTING: 026005092
<b>FOR CREDIT OF</b>	BIC: SBININBB145 STATE BANK OF INDIA, STEEL PROJECT BRANCH, VISAKHAPATNAM -530031 IFSC CODE: SBIN0006318	A/C NO.2000193008205, STATE BANK OF HYDERABAD, STEEL TOWNSHIP BRANCH, VISAKHAPATNAM – 530032 SWIFT: SBHYINBB013
<b>BENEFICIARY</b>	A/C NO.10756187110 RASHTRIYA ISPAT NIGAM LTD. VISAKHAPATNAM STEEL PLANT VISAKHAPATNAM	A/C NO. 52048996973, RASHTRIYA ISPAT NIGAM LTD. VISAKHAPATNAM STEEL PLANT VISAKHAPATNAM

RINL/VSP reserves the right to reject any or all the applications or stop the process at any stage, at the sole discretion”.

B. Biswas  
DGM (Mktg-Exports)  
For Rashtriya Ispat Nigam Limited  
Visakhapatnam Steel Plant