

RFX No.9800000670

RASHTRIYA ISPAT NIGAM LIMITED

VISAKHAPATNAM STEEL PLANT

MARKETING - ITD SECTION

ADMINISTRATIVE BUILDING

VISAKHAPATNAM-530031

e-mail: rinlexp@vizagsteel.com, web site : www.vizagsteel.com**SUB: NOTICE INVITING E-TENDER FOR OCEAN EXPORT OF STEEL PRODUCTS****1.0** RINL/VSP INVITES ON-LINE E-TENDER FOR EXPORT OF STEEL PRODUCTS.**1.1 GRADES / PRODUCTS / SIZE / QUANTITY OFFERED:**

GRADES				C	Mn	Si	P	S
IS	2830	Gr	A	0.17 – 0.23	0.60 – 1.00	0.40 Max	0.050 Max	0.050 Max
C20MMn								

1.2 BLOOMS:**1.2.1** SIZES: 150 X 150 MM & 200 X 200 MM**1.2.2** GRADE: IS 2830 Gr A C20 MMn**1.2.3** LENGTH : 12 MTRS (+/-250MM)**1.2.4** PACKING : LOOSE**1.2.5 QUANTITIES:**

Sl No.	SIZE (MM)	GRADE	Tender Quantity (MT)	Min. & Max Qty. to be quoted for each size (MT)	Quoted Qty (MT)	Port of Loading (VPT/GPL)
1	150 X 150	IS 2830 GR A C20 MMn	10000	10000		
	200 X 200		10000	10000		

- * IN RESPECT OF QUOTING PRICES, BIDDER IS REQUESTED TO QUOTE **PRODUCTWISE**, GRADEWISE PER MT IN USD IN THE PRICE BID IN E-TENDER. CHANGE OF GRADE AND THE PHYSICAL PARAMETERS ARE NOT ACCEPTABLE AFTER TENDER OPENING.

RINL RESERVES THE RIGHT TO NEGOTIATE THE PRICE. NEOGITIATION OF PRICE CANNOT BE TREATED AS A FRESH OFFER.

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- 1.8 **DESTINATION** : ANY COUNTRY OTHER THAN NEPAL AND BANNED COUNTRIES
- 2.0 BIDDER HAS TO QUOTE RATES FOR THE PRODUCTS/GRADES INDICATED IN PARA 1.0 ABOVE ONLY AND THE OFFERS WILL BE EVALUATED BASED ON THE RATES QUOTED FOR THE ABOVE PRODUCTS / GRADES INDICATED IN PARA 1.0 ABOVE AND H-1, H-2, H-3... POSITIONS WILL BE ARRIVED AT ACCORDINGLY. **OFFERS RECEIVED FOR GRADES OTHER THAN FOR THE GRADES INDICATED IN PARA 1.0 ABOVE WILL NOT BE CONSIDERED.**
- 2.1 SIMILARLY, BIDDER HAS TO QUOTE THE MINIMUM QUANTITY AGAINST THE PRODUCT AS INDICATED AT 1.0. TENDERS WITHOUT MENTION OF MINIMUM QUANTITY AGAINST PRODUCT SHALL BE REJECTED.
- 3.0 **DELIVERY SCHEDULE:** LAST DATE OF SHIPMENT (LDS) IS 30/04/2018.
- 4.0 **VALIDITY:** THE BIDDER / SUCCESSFUL BIDDER SHALL KEEP THEIR OFFER FIRM AND VALID FOR ACCEPTANCE BY RINL UNTIL **05/04/2018** OR AS EXTENDED WITH MUTUAL AGREEMENT BETWEEN RINL AND THE BIDDER / SUCCESSFUL BIDDER.
- 5.0 **INSTRUCTIONS TO BIDDERS FOR PARTICIPATION IN E-TENDER:**
- 5.1 BIDDER IS REQUESTED TO LOGIN OUR WEBSITE <https://srm.vizagsteel.com> FOR PARTICIPATION IN E-TENDER.
- 5.2 THE BIDDER HAS TO REGISTER WITH RINL FOR LOGIN AND HAS TO PROVIDE HIS DETAILS **MINIMUM 24 HOURS (ONE WORKING DAY)** BEFORE THE TENDER OPENING DATE IN CASE OF NEW BIDDERS. DETAILS OF THE BIDDER SHOULD BE GIVEN IN THE **ANNEXURE-3 OF OCEAN EXPORT TERMS & CONDITIONS OF E-TENDER FOR IRON & STEEL PRODUCTS DT.07/10/2016** FOR PROVIDING CUSTOMER CODE.
- NOTE :USER MANNUAL IS AVAIALBLE ON THE GIVEN WEBSITE, i.e.<https://srm.vizagsteel.com>.
- 6.0 BIDDER IS REQUESTED TO SUBMIT HIS OFFER ONLINE WITH BEST PRICE IN USD PER MT ON FOB ST VISAKHAPATNAM (**VPT OR GPL**) ON DIRECT EXPORT BASIS (MATERIAL FOR DUNNAGING, LASHING, SHORING & SECURING TO BUYER'S ACCOUNT) FOR THE PRODUCTS AND SPECIFICATIONS INDICATED IN PARA 1.0 ABOVE INDICATING SIZE WISE / GRADE WISE BREAK UP ETC.
- 7.0 **TENDER SUBMISSION:**
- 7.1 **BIDDERS ARE REQUIRED TO SUBMIT THEIR BIDS THROUGH OUR WEBSITE GIVEN ABOVE LATEST BY **11.00 AM IST ON 28/03/2018**. THE**

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ONLINE BIDDING WILL BE ACTIVATED BY RINL FOR ENTRY OF BID DATA ON **22/03/2018**. BIDDER MAY ENTER AND PREVIEW THE DATA CAREFULLY BEFORE SUBMITTING THEIR BID. BIDDERS CAN WITHDRAW AND MODIFY THEIR BIDS TILL **11.00 AM IST ON 28/03/2018**. THEREAFTER, IT WILL BE CLOSED AND NO ENTRY CAN BE MADE. THE TIME IN IST AND DATE AS DISPLAYED ON THE RINL WEBSITE SHALL BE FINAL AND BINDING FOR THE PRUPOSE OF SUBMISSION OF BIDS.

- 7.2 THE DOCUMENTS MENTIONED BELOW AT SL.NO.1 TO 4, HAVE TO BE DOWNLOADED FROM OUR WEBSITE AND SIGN AND AFFIX SEAL ON ALL THE DOCUMENTS AS A TOKEN OF ACCEPTANCE OF OUR TERMS AND CONDITIONS AND UPLOAD THE SAME (SCANNED COPIES) AND SUBSEQUENTLY FORWARD THE ORIGINALS TO US.

- 1) NOTICE INVITNG E-TENDER FOR EXPORT OF STEEL PRODUCTS
- 2) OCEAN EXPORT TERMS & CONDITIONS OF E-TENDER FOR IRON & STEEL PRODUCTS (REF.NO. **VSP/MKTG/ITD/2016-17/E-TENDER T&C DT.7TH OCTOBER 2016**)
- 3) STANDARD FOB TERMS AND CONDITIONS VIDE REF. NO. **VSP/EXP/FOB/REV DT.19TH JUNE 2015**.
- 4) INTEGRITY PACT

THE BIDDERS CAN SUBMIT THE DOCUMENTS MENTIONED AT SL.NO.2 TO 4 ABOVE CAN BE SUBMITTED BY THE BIDDER/S IN ORIGINALS ALONG WITH A COVERING LETTER ACCEPTING RINL TERMS & CONDITIONS, ONCE DURING A FINANCIAL YEAR. THIS WILL BE CONSIDERED FOR ALL THE TENDERS FLOATED DURING THIS FINANCIAL YEAR, i.e. UPTO 31/03/2018.

HOWEVER, THOSE BIDDER/S WHO HAVE NOT BEEN ABLE TO SUBMIT THE SAME BEFORE PARTICIPATING IN THE E-BIDS, CAN UPLOAD THE SAME ALONG-WITH THEIR E-BIDS.

NOTE : THE BIDDERS SHALL SIGN ON ALL THE DOCUMENTS ALONG WITH SEAL AND THIRD PARTY AUTHORIZATION WILL NOT BE ACCEPTED

- 7.3 AFTER SCRUTINY OF THE TECHNO COMMERCIAL TERMS AND SEEKING CONFIRMATIONS FOR DELETING / WITHDRAWING DEVIATIONS, IF NECESSARY, PRICE BIDS OF BIDDERS WHOSE TECHNO-COMMERCIAL BIDS ARE ACCEPTABLE WILL ONLY BE CONSIDERED FURTHER.
- 7.4 THE **PRICE BIDS** WILL BE OPENED AT A LATER DATE WITH AN INTIMATION TO THE TECHNICALLY QUALIFIED BIDDERS.
- 7.5 NON-ACCEPTANCE OF BIDS : BIDS WILL **NOT BE ACCEPTED** IN THE FOLLOWING CASES :

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- i) IF THE BIDDERS HAVING INDIAN ADDRESS
- ii) THIRD PARTY BIDDING BASED ON AUTHORIZATION LETTER
- iii) IF THE BIDDER DOES NOT SUBMIT THE REQUIRED DOCUMENTS MENTIONED ABOVE
- iv) IF THE BIDDER QUOTES FOR THE MATERIAL OTHER THAN SPECIFIED IN THE NIT
- v) IF THE BIDDER SUBMITS CONDITIONAL BIDS
- vi) LATE BIDS AND BIDS WITH INADEQUATE DETAILS
- vii) BIDS RECEIVED BY MAIL, E-MAIL, POST, FAX, BY HAND, COURIER OR ANY OTHER MODE EXCEPT AS MENTIONED ABOVE.
- viii) IF THE BIDDERS QUOTE LESS THAN THE MINIMUM QUANTITY.

8.0 THE BIDDERS HAVE THE OPTION TO QUOTE FOR SHIPMENT EITHER AT VISAKHAPATNAM PORT (VPT) OR GANAGAVARAM PORT (GPL). RINL SHALL ARRIVE AT THE H-1 BIDDER AFTER TAKING INTO CONSIDERATION THE RESPECTIVE FOB EXPENSES AT BOTH THE PORTS. FOR BETTER UNDERSTANDING OF THE BIDDERS, THE FOB EXPENSES OF BOTH THE PORTS ARE GIVEN BELOW:

Sl.No.	Item	VPT (Rs.)	GPL (Rs.)
1	Steel (other than WRC)	344.75	270.39

CHANGE OF PORT OF LOADING WILL NOT BE ACCEPTED AFTER TENDER OPENING.

9.0 TERMS & CONDITIONS OF EXPORT : RINL EXPORTS WILL BE GOVERNED BY THE FOLLOWING :

- i) **OCEAN EXPORT TERMS & CONDITIONS OF E-TENDER FOR IRON & STEEL PRODUCTS (REF.NO. VSP/MKTG/ITD/2016-17/E-TENDER T&C DT.7TH OCTOBER 2016)**
- ii) **STANDARD FOB TERMS AND CONDITIONS VIDE REF. NO. VSP/EXP/FOB/REV DT.19TH JUNE 2015.**
- iii) **INTEGRITY PACT**

LC TO BE PROVIDED ACCORDINGLY.

CONTRACT SHOULD BE COUNTERSIGNED ALONG WITH SEAL AND RETURNED WITHIN ONE WORKING DAY FROM THE DATE OF ISSUE OF CONTRACT OR AS EARLY AS POSSIBLE.

NOTE: IN THE FOB TERMS & CONDITIONS PROVIDED EARLIER, IT WAS MENTIONED AS 15 DAYS FROM THE DATE OF N/R OF CARGO, WHICH MAY NOW BE READ AS FOLLOWS:

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“THE BUYER TO NOMINATE SUITABLE VESSEL WITHIN AGREED LAYCAN WITH ANY EXTENSION ACCEPTABLE TO SELLER, OR WITHIN 7 DAYS FROM THE N/R OF CARGO, WHICHEVER IS EARLIER.”

THE BIDS WILL BE OPENED IMMEDIATELY AFTER THE DEADLINE FOR BID SUBMISSION IN THE PRESENCE OF ALL BIDDERS WHO MAY WISH TO BE PRESENT FOR THE BID OPENING AT OUR OFFICE MENTIONED ABOVE.

**INTERNATIONAL TRADING DIVISION
MARKETING DEPT
RINL/VSP**